



Biography

Peter von Jess is the Chairman and Chief Executive of USfalcon, Inc. organized in Delaware and headquartered in Morrisville, North Carolina. Since 1999, USfalcon has provided Integrated Business and Technology Solutions to the U.S. Department of Defense, other federal departments and agencies, and to the U.S. industrial base. Since taking the helm of USfalcon in January 2003, Peter transformed his company from a product solutions entity to a professional services entity with solutions based offerings to its clients:

- Professional engineering services
- Security and intelligence services
- Information technology services
- Training operations
- Logistics services
- Business analytical services

He reorganized the company during his first year as CEO showing a 48% growth in sales and 53% reduction in expenses. Upon arrival as CEO, sales were \$3.5M annually. In 2008, revenues will exceed \$93.5M annually. He increased his customer base by 850%, was awarded contracts in all five core business areas. USfalcon has developed a growth strategy by teaming with Government contractors on Defense and GSA vehicles and has been awarded Prime contracts including the *Strategic Services Sourcing Program* with a \$19.25 billion contract value over ten years. USfalcon also enjoys growth in its staff, from 5 employees in 2003 to 189 in 2008.

Mr. von Jess previously held positions as Director of Business Development at Computer Sciences Corporation and as Program Manager at General Dynamics Corporation. He is a U.S. Army retired Colonel who during his 22 year career, served in Afghanistan, Bosnia and Croatia, Honduras, and Korea. Mr. von Jess holds a Bachelors of Science in Computer Science and Mathematics from Eastern New Mexico University and a Masters of Science in Applied Management from Lesley University in Cambridge, Massachusetts. He is also a Graduate of the U.S. Army Command and General Staff College and Joint Forces Staff College.

Mr. von Jess believes in community service and leads a little league baseball team as head coach. He is also a forth degree assembly member of the Knights of Columbus, a former Vice Commander of Legion Post 178, and a life time member of the Veterans of Foreign Wars. He resides with his wife of twenty years and his four children.

Mr. von Jess has received many accolades in his short five years leading USfalcon including the honor of being selected the U.S. Small Business Administration Minority Person of the Year in North Carolina and the (eight state) Southeast region. USfalcon has been recognized nationally as one of the fastest growing privately held companies by several organizations.